



# Retail solutions

- ⚓ Service counter
- ⚓ Value
- ⚓ Retail packs
- ⚓ Commodity Crab & Lobster







## Peruvian Calamari fishery

- \* Calamari Rings
- \* Cooked sliced Squid tentacles



## Processed in Spain

- \* *Crispy* Oven ready Calamari Rings
- \* *Crispy* Oven ready Squid Fries
- \* Seafood Paella



## Seafood Mixes

- \* Spanish Seafood Mix with Octopus
- \* Peruvian Seafood Mix



## Portuguese day boat Octopus

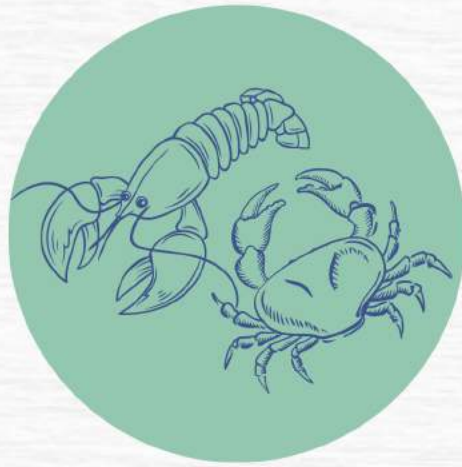
- \* Raw 2-4lb Octopus one per tray
- \* Cooked Octopus tentacles
- \* Raw tentacles-Cook like Shrimp



## Other Specialties

- \* Chilean Mussel Meat
- \* Vietnamese Clams
- \* Jonah Claws
- \* Salt Cod and Pollock
- \* Norwegian MSC Certified Cold Water Shrimp





# CRAB & LOBSTER

## our core business



⚓ 5th largest importer of  
Canadian Snow Crab

⚓ Top ten Canadian  
Lobster importers

⚓ Increasing volumes of  
Norwegian Snow Crab  
we contract for the season

- \* Norwegian Snow Crab  
Blast frozen on board vessels, clean crab,  
economic price, consistent, sustainable.
- \* King Crab - Red and Alaskan Gold

- \* Chilean Santolla  
Great crab at a good price.
- \* Lobster and Crab Meats
- \* Caribbean warm water Lobster





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taste and texture  
of Octopus

READY  
TO EAT!



# Calamari



## *Sustainably Sourced*

- ✓ Wild Caught in the cold fertile water of Peru.
- ✓ Artisanal Fishermen.

- Food Safety – GFSI certified facility
- Sustainability – Monterey Bay Aquarium Seafood Watch – Good Alternative
- Active FIP

GFSI  
Global Food  
Safety Initiative







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GFSi  
Global Food  
Safety Initiative



# Service Counter Calamari

Service counter pack should have  
8 oz pack to reduce wastage.

Add a 3ft Giant Squid as a  
display, we will send you one.

## *Small Ring*

Maximum diameter	2.5 cm
Minimum diameter	3.7 cm
Thickness	0.6-1.3 cm

## *Big Ring*

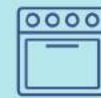
Maximum diameter	3.7 cm
Minimum diameter	4.9 cm
Thickness	0.6-1.3 cm





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OVEN  
READY!



# *Crispy* Oven Ready Rings & Fries



## *Sustainably Sourced*

- ✓ Manufactured in Spain.
- ✓ Cooks from frozen in minutes.
- ✓ Oven ready.

- Food Safety – GFSI certified facility
- Sustainability – Monterey Bay Aquarium Seafood Watch – Good Alternative
- Active FIP.

GFSI  
Global Food  
Safety Initiative





READY  
2 EAT!



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# Spanish Paella

Contains Shrimp, Mussel  
shell & Squid rings

## *Authentic Paella from Spain*

- ✓ Produced by PCS Spain.
- ✓ Cooks from frozen in 10 minutes.
- ✓ Oven ready.
- ✓ Fully customizable.
- ✓ Our brand or yours







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Peruvian Seafood Mix,  
fully customizable.



## Seafood Mix with Octopus

*Defrost and cook to your taste*

- ✓ Manufactured in Spain.
- ✓ Cooks from frozen in minutes.
- ✓ Great addition to soups, rice dishes or paella.





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# Octopus

Octopus vulgaris

Eastern Central and  
Northeast Atlantic  
Bottom trawls,  
Traps, Pots, Jig



## *Portuguese day boat*



**GFSI**  
Global Food  
Safety Initiative

- Food Safety – GFSI certified facility
- Sustainability – Monterey Bay Aquarium Seafood Watch – Good Alternative

- ✓ Day Boats – Algarve region of Portugal.
- ✓ Once frozen Octopus.
- ✓ No sourcing Morocco or Mauretania.
- ✓ Delivered by fishermen live into the plant.
- ✓ No moisture retention agents such as phosphate.



READY  
to EAT!



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## Mussel Meat

No additives.  
Sustainably farmed.

*All natural fully cooked mussels*

- ✓ Product of Chile. Farmed on ropes.
- ✓ Rich in natural Omega 3's.
- ✓ Low in cholesterol. Briny exceptional taste.



★ Processor  
★ Farm  
★ Hatchery

Cert.  
No.  
10526

[www.bapcertification.org](http://www.bapcertification.org)

The Responsible  
Seafood Choice





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READY  
TO EAT!

## *New Items in* Development

- ✓ Lobster Croquettes **Oven Ready**
- ✓ Snow Crab Cakes
- ✓ Scallop Ceviche
- ✓ Shrimp Carpaccio - Royal Reds
- ✓ Raw Octopus tentacles- Cook like shrimp
- ✓ 3 Linguini recipes frutti de mare /coconut and tomato based
- ✓ Value added Snow Crab – cocktail claws





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*Value Items*

 **Ideas-Bunker  
freezers**

- ✓ **Ecuadorean Hake**  
Day boat, wild caught, untreated fillets for \$2
- ✓ **Broken Snow Crab**  
Legs missing, no dark or blemished Crab for a fraction of the price.
- ✓ **Vietnamese Clams**  
Great value MSC fishery
- ✓ **Whole Ecuador Creole fish**  
Dramatic looking great eating





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# Jonah Crab vs Stone Crab vs Rock Crab

*Tech sheets, product information*

- ✓ What are the differences, price, sourcing sustainability and comparative testing.
- ✓ We give you options.





*"We are Seafood people"*

**We'd love to  
work with you!**

Please allow us to visit stores, understand your business and talk about some of the innovative new projects we have in development.

- ✓ Point of Sale
- ✓ Samples
- ✓ Tastings
- ✓ BOGO'S



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